



Strategic Tax Planning With Proven Results

OVERVIEW



It's not what you **earn...**
it's what you **keep.**

Our evergreen tax strategies will enable you to significantly reduce your tax liability, year after year.





6,000+
SATISFIED CLIENTS

40%
AVERAGE TAX
REDUCTION*

Strategic Tax Planning

What is the common theme among our business owner clients? Before they met us, they knew there was something more they could do to reduce their annual tax liability. They just didn't know how to find us. Fortunately, our strategic tax planning provided them with what they had been searching for: smart, conservative and proven tax strategies that would help them keep much more of what they earn every year.

Proven Results

Our team of expert Tax Consultants have designed over 6,000 tax plans for business owners in a multitude of industries across the country. We have clients in virtually every state and on average we've been able to **permanently reduce their personal income tax liability by 30% to 40%**.

* Client results may vary



The TLS Difference

We combine business strategy and tax law expertise to offer business owners a customized, comprehensive approach to tax planning. Your personal situation and business operation is thoroughly analyzed and considered when constructing your new tax plan.

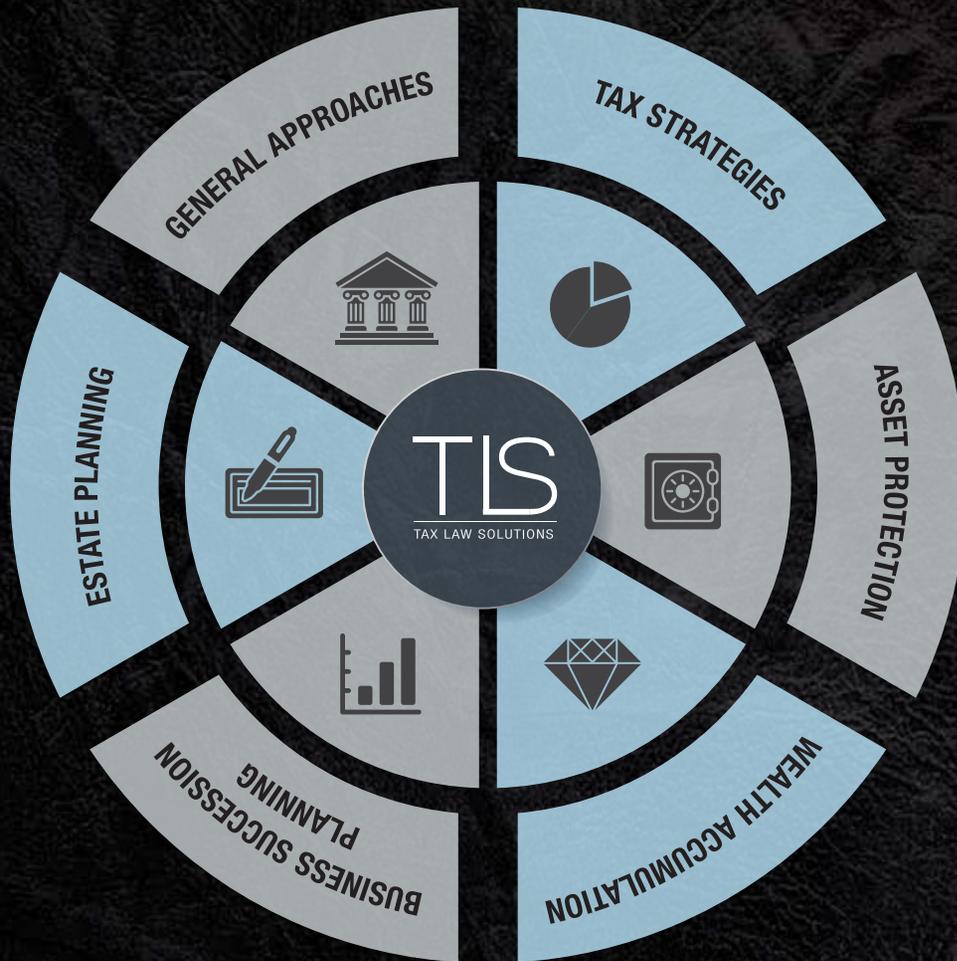
We will work closely with you, your CPA, and your team of advisors during the implementation phase. We will guide you through the specific steps you'll need to take, and the decisions you'll need to make.

Our Philosophy

Strategic tax planning is a forward-looking approach through which our clients maximize wealth and minimize their legal tax liability. This is accomplished by utilizing specific tax reduction approaches tailored to each client's unique situation, and by ensuring that a client's economic affairs are managed, both now and in the future, in the context of an integrated plan geared toward long term wealth accumulation while still maintaining short term liquidity.

Under this philosophy, **TLS** begins with the economic engine that generates wealth for its clients – their business - and optimizes its tax defenses.





Our Philosophy (continued)

-  **Tax reduction strategies**, including the steps necessary to make maximum use of tax deductions that are available to each client
-  **Asset protection** devices to ensure that the client's wealth is safe from third parties
-  **Wealth accumulation** techniques that create additional deductions, enable tax deferrals, and reduce applicable tax rates
-  **Business succession planning** to ensure an orderly transition of ownership of a client's business, either at its sale, the client's retirement, or in the event the client becomes unable or unwilling to continue operating the business.
-  **Estate planning** to ensure that a client's assets are distributed in accordance with the client's wishes and with the least reduction in value due to estate taxes.

Just as critical as the tax planning strategy is its effective and timely implementation. The most brilliant tax strategy only brings value and maximum tax savings to a client when the client implements the recommendations. Therefore, we cannot emphasize enough the importance of effective and timely implementation.



Complimentary Analysis

TLS starts with a complimentary customized analysis of your current tax situation to see if there are any additional defenses that are available to you. We will then present our insights and recommendations along with a tax benefit assurance, which quantifies the tax reduction you can expect in the first year. At this time we will also let you know exactly what the fixed-fee is to build and implement your plan, which will be detailed in your personal Capital Preservation Report. At that point, you decide whether you'd like to move forward.

Its Your Money

This isn't actually a conversation about whether you are going to write a check. You are going to write a check. The questions is: do you want to write a check to TLS - once - or do you want to continue to write a much larger check - every year - to the federal and state tax authorities? How much longer can you afford to wait, before taking action to protect your income and family from significant and unnecessary taxation?

Visit http://www.taxlawsolutions.net/free_consultation.html for your **Complimentary Customized Analysis**.

6-Step Client Engagement Process

STEP ▶ 1

INTRODUCTION & CLIENT ANALYSIS

Provide us with your most recently filed business and personal tax returns, and complete our Information Request Form.

STEP ▶ 2

TAX ANALYSIS & DIAGNOSTICS

Our tax experts will provide a complimentary analysis of your tax situation to determine how to re-engineer your tax plan and put additional defenses in place to reduce your income tax liability.

STEP ▶ 3

TAX SAVINGS ASSURANCE PRESENTATION

We will present our analysis along with our recommendations and tax savings assurance... again complimentary with no strings attached!

STEP ▶ 4

ADDITIONAL DISCOVERY

If you decide to hire us, you'll pay a fixed one-time tax deductible fee for us to build and implement your new tax plan. During this stage we go deeper into discovery to ensure maximum tax savings. The fee is always significantly less than the tax savings in the first year!

STEP ▶ 5

FINAL TAX PLAN DELIVERED

Our tax experts will finalize your new tax plan and fully explain it to you during a scheduled presentation.

STEP ▶ 6

IMPLEMENTATION

We will implement your new tax plan and provide a full year of on-going support.



IRS Compliant

The analysis, conclusions and recommendations we offer reflect the application of existing statutes, court cases, Internal Revenue Service regulations, revenue rulings and other published guidance (“Applicable Laws”). No consideration is given to proposed legislation.

Why Haven't I Heard of This?

Sometimes it really is about knowing the right people – in tax planning or in any other skilled profession. Because we are extremely narrow in our focus, we are also deep in our knowledge and understanding of tax planning for business owners.

Compliant Implementation

The most important component of a well-implemented tax reduction plan is proper documentation. We work closely with you *and your trusted advisors* to simplify this process from inception to execution.

Audit Protection

Audit Protection is included in our first years’ service agreement. We also offer an Annual Service Agreement to our clients who want continued support and audit protection from our tax experts year after year.

Our Founders



Dave Runge
Managing Partner

Dave Runge has been President of five companies ranging from start-ups to divisions of Fortune 500 companies, and was also a Partner at one of the largest professional services firms in the world – Deloitte Consulting. He has over 30 years of professional experience in various technology companies and in management consulting firms, both private and publicly held. Originally a client, he now serves as a Managing Partner for Tax Law Solutions. Dr. Runge received his DPhil from Oxford University for his work on information technology and competitive strategy. He also holds MBA and BSEE degrees.



Richard Colombik
Managing Partner

Managing Partner Richard Colombik has 40 years of taxation experience as both a tax attorney and a CPA. He has been recognized nationally as a former liaison committee member to the IRS Commissioner's office in Washington, D.C. He has also headed Bar Association taxation committees on state, local and national levels. Mr. Colombik has been a member of the tax staff of one of the world's wealthiest families as well as a tax manager at one of the largest tax practices in the world. The creator of the Tax Law Solutions strategies, Mr. Colombik, a Managing Partner, brings a diverse taxation and Managing Business Partner background to Tax Law Solutions and its clientele.



What Our Clients Are Saying:

"I have been working with TLS for nearly 4 years. They helped me restructure my business and they recommended and implemented advanced tax strategies that have made a dramatic impact on my business. They saved me hundreds of thousands of dollars in taxes, and they've also saved me time... which gives me peace of mind. If you're tired of the reactionary expensive tax planning advice that is typically given by uninformed CPAs, I highly recommend TLS. Their tax Attorneys are some of the smartest in the country. They have it figured out!"

Ben | Illinois

"TLS reduced my taxes by \$86,000 in the first year! They provided excellent service throughout the entire process and measurable results beyond what I thought possible. The strategies have positioned me for an early retirement should I so choose, created a more efficient corporate structure and above all else financial security for my family."

Jared | South Carolina

"I have been a client of TLS for just about 1 year now. The tax strategies recommended to me were innovative and best of all saved me significant tax dollars. By implementing only some of their tax strategies I saved over \$70,000 in income taxes... and I could have saved more if I had done everything they recommended. I am very happy with the services rendered and would happily recommend TLS to others."

Kevin | Oregon



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**In America, there are two tax systems:
one for the informed and one for the
uninformed. Both are legal.**

- Judge Learned Hand

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