Your Hot 100

Name	Phone Number	Email	Notes	Pique	Show	3-Way	Yes	NO
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Your Hot 100

Name	Phone Number	Email	Notes	Pique	Show	3-Way	Yes	NO
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Your Hot 100

Name	Phone Number	Email	Notes	Pique	Show	3-Way	Yes	NO
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Your Hot 100

Name	Phone Number	Email	Notes	Pique	Show	3-Way	Yes	NO
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Your Hot 100

Name	Phone Number	Email	Notes	Pique	Show	3-Way	Yes	NO
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SWAT MEMORY JOGGER

The members of your own family:

• Father and Mother
• Father-In-Law/Mother-In-Law
• Grandparents
• Children
• Brothers & Sisters
• Aunts & Uncles
• Nieces & Nephews

List you already have:

• Current address book/online contact manager
• Email addresses list
• Cell phone contacts
• Holidays cards list
• Wedding invite list
• Child's birthday invitee list
• Business cards list
• Social media:
  - Facebook
  - Twitter
  - LinkedIn
  - Skype
  - Snap Chat
  - Instagram

Those you do business with:

• Auto mechanic
• Accountant
• Banker
• Babysitter/Child care provider
• Car dealer
• Dentist (your kids too)
• Doctor (your kids too)
• Dry cleaner
• Grocer/Gas station attendant
• Hair stylist/barber
• Housekeeper
• Insurance agent
• Lawyer
• Merchants
• Pharmacist
• Real Estate Agent • Travel Agent

Your closest friends and those whom you associate regularly:

• Friends & Neighbors
• People you work with
• Church members
• Hobby buddies
• - Camping friends
• - Dancing class associates - Drawing class
• - Fantasy Football league friends
• - Fishing buddies
• - Hunting friends
• - Karate class buddies
• - Singing class
• - Sculpting
• - Woodworking friends
• - Workout friends
• People with whom you play: - Bowling
• - Football
• - Golf
• - Racquetball
• - Tennis
• - Volleyball
• - Any other game

Who is/are my…..

• Architect
• Associations members
• Bus driver
• Butcher/Baker
• Computer Tech
• Children's friends parents
• Chiropractor
• Club members
• Delivery person
• FedEx/UPS Driver
• Fireman
• Florist
• Jeweler
• Leasing Agent
• Mailman
• Minister/Pastor & their wife
• Pet Groomer
• Photographer
• Police
• Property Manager
• Sports Team members (your kids too
& their parents) • Tailor
• Veterinarian
• Waitresses/Waiter (my favorite) • Water Supplier

SWAT MEMORY JOGGER

Those you have been associated with in the past:

• Former Coach
• Former Co-workers
• Former Roommates
• Former Teacher
• People in your Home Town
• Previous Neighbors
• Military Cohorts
• Retired Co-workers
• Schoolmates
• Was Your Boss
• Cousins

Who Sold me my …

• Air conditioner
• Boat
• Business cards
• Camper
• Camper
• Chiropractor
• Car/Truck
• Computer
• Cell phone
• Dishwasher/Laundry machine
• Equipment/Supplies
• Fishing license
• Furniture
• Glasses/Contacts
• House
• Hunting license
• Refrigerator
• Tires and Auto parts
• TV/Stereo
• Vacuum cleaner Work
• Wedding items

I know individuals who:

• Are Actively looking for part-time job
• Are Ambitious
• Are Enthusiastic
• Are Entrepreneurial • Are Caring People
• Are Champions
• Are Fun & Friendly
• Are Fund -Raisers
• Are Goal Oriented
• Are Natural Leaders
• Are Organized
• Are Positive Thinking • Are Self-Motivated
• Are Single Mom/Dad • Are Team Players
• Are Your Children's
Friends Parents
• May be interested in your product
or service?
• Don't like their Job
• Has Been in Network Marketing • Has
Character & Integrity
• Has Children in College
• Has Computer & Internet skills
• Has Dangerous Job
• Has Desire & Drive
• Has a Great Smile
• Has to Pay down their Credit
Card Debt
• Has Public Speaking skills
• Just Got Married
• Just Graduated
• Just Had a Baby
• Love a Challenge
• Love to Learn New Things • Want to Help
their Spouse
Retire Early
• Want to Make More Money • Want More Time
with their Families
• Want to Work for Themselves
• Who Attends Self–Improvement
Seminars
• Who Bought New Home/Car
• Who Enjoys being around High
Energy people
• Who Needs a New Car/Home
• Who Reads Self-Development
Books/ Books on Success
• Who You Like the Most
• Who You've met while on Vacation

SWAT MEMORY JOGGER

I know Someone Who Is a /an …

- Accountant
- Actor
- Advertiser
- Architect
- Airline Attendant
- Alarm Systems Agent
- Army O cer
- Acupuncturist
- Baker
- Banking Professional
- Barber
- Baseball Player
- Basketball Player
- Beauty Salon worker
- Broker
- Builder
- Cable TV provider
- Camper
- Chiropractor
- Consultant
- Computer Engineer
- Cook
- Dancer/Dance Teacher
- Dentist
- Dermatologist
- Designer
- Driver Bus/Cab/Truck
- DJ
- Doctor
- Dry Cleaner
- Education Professional
- Electrician
- Engineer
- Entertainer
- Environmental Scientist
- Farmer
- Film Industry Professional
- Fireman
- Fitness Instructor
- Florist
- Food Services associate
- Football Player
- Fundraiser
- Furniture Salesman
- Gardener
- Geologist
- Golfer
- Government worker
- Graphic Artist
- Internet provider
- Interior Decorator
- Investor
- Jeweler
- Karate Master/Classmate
- Kickboxing Master/Classmate
- Kitchen Renovator
- Lawyer
- Leasing Manager
- Lab Technician
- Loan O cer
- Lifeguard
- Makeup Artist
- Manager
- Manicurist
- Massage Therapist
- Mechanic
- Medical Professional
- Midwife
- Minister
- Mortgage Broker
- Music Teacher
- Musician
- Navy O cer
- Nonpro t Organization Associate • Nurse
- Nutritionist
- O ce Manager
- Optometrist
- Orthodontist
- Painter
- Party Planner
- Pediatrician
- Personal Trainer
- Pet Care Professional/Veterinarian • Pharmacist
- Photographer
- Physical Therapist
- Piano Teacher • Publisher
- Police O cer • Postal worker • Promoter
- Property Manager
- Public Relations Professional • Psychiatrist
- Psychologist
- Radio worker
- Recreation Therapist
- Railroad worker
- Realtor
- Rental O ce agent
- Recruiter
- Rehabilitation Specialist
- Reporter
- Repairman
- Restaurant Owner/Manager • Salesman

SWAT MEMORY JOGGER

• Salesman
• Scientist
• Shoe repair people
• Satellite Provider
• Singer
• Skater
• Skier
• Skin Care Consultant
• Social worker
• Software Engineer
• SPA worker
• Swimmer
• Sport Team classmates
• Tailor
• Tanning Salon worker
• Teacher
• Telecommunications worker • Tennis Instructor
• Therapist
• Trade worker
• Trainer
• Travel Agent
• Tutor
• Valet Attendant
• Veteran
• Volunteer
• Waiter/Waitress
• Web Designer
• Writer
• Yoga Instructor/Classmates

Who Do you Know from:

• Alabama
• Alaska
• Arizona
• Arkansas
• California
• Colorado
• Connecticut
• Delaware
• Florida
• Georgia
• Hawaii
• Idaho
• Illinois
• Indiana
• Iowa
• Kansas
• Kentucky
• Louisiana
• Maine
• Maryland
• Massachusetts
• Michigan
• Minnesota • Mississippi • Missouri
• Montana
• Nebraska
• Nevada
• New Hampshire • New Jersey
• New Mexico
• New York
• North Carolina
• North Dakota
• Ohio
• Oklahoma
• Oregon
• Pennsylvania
• Rhode Island
• South Carolina
• South Dakota
• Tennessee
• Texas
• Utah
• Vermont
• Virginia
• Washington
• West Virginia
• Wisconsin
• Wyoming