\*All Times are CST and subject to change

(please check GroupMe for any changes to the schedule)

Monday

11a-12p: **SFG Sales training call**

<https://zoom.us/j/766593586> *Webinar ID = 766-593-586*

*Join Phone #: +1 312 626 6799*

Tuesday

9-10 am: **Q&A call w/ Jenn Meeks**

<https://zoom.us/j/340500651> password: 007910

Wednesday

12-2 pm: **SFG National Call**

<https://zoom.us/j/571684240> *Webinar ID = 571-684-240*

*Join Phone #: +1 312 626 6799*

Thursday

12-1pm: **Brock Agency 27:17 Call**

<https://zoom.us/j/367745083>

Friday

930-11am **Phone Team**

<https://meetings.ringcentral.com/j/1480820781>

11am **Smith Master Agency Call**

<https://zoom.us/j/772514841>

2-6pm **Phone Team**

<https://meetings.ringcentral.com/j/1480820781>

GroupMe

Download the app and reply ‘got it’ when added to “Brock Agency”.

This is where most group wide communication takes place, **please turn on notifications**.

Please talk with your upline about GroupMe etiquette!

<https://soundcloud.com/>

Search “SFGlife” and/or “Symmetry Financial Group” for audio training library. No account or subscription necessary.

As a new agent, these are the top three audios to listen to per Deric Brock:

1. [Sarah Pappas - It All Starts on the Phone](https://soundcloud.com/sfglife/sarah-pappas-it-all-starts-on-the-phone)
2. [Cicily & Ayres Newsom - In the Home: Setting Up Your Role and Purpose to Avoid Objections](https://soundcloud.com/sfglife/cicily-ayres-newsom-in-the-home-setting-up-your-role-and-purpose-to-avoid-objections)
3. [Agent Training - "Write 30k In 6 Days"](https://soundcloud.com/sfglife/write-30k-in-6-days)

<https://agenttraining.info/>

Once you have login access as a new agent, fill out the “Combination to your safe”

Link here: <https://agenttraining.info/combination-to-your-safe/>

Immerse yourself in the training courses for all new agents

Link here: <https://agenttraining.info/courses/start-here/>

Other helpful links:

(SFG Home Page) <https://www.simplysfg.com/>

(OPT Home Page) <https://sfgcrm3.com/index.aspx?ReturnUrl=%2f>

If you or your new potential agent(s) need your Life License:

-check your state regulations on which company you can use.

-check with your upline for possible discount codes for these courses!

Xcel Testing

License Coach

Exam Fx