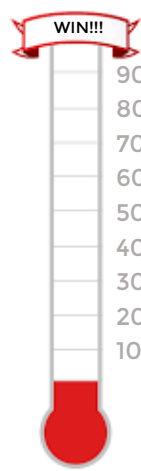




Point System

- ✓ **Personal Production:** 1 point per dollar. Max of 30k production points per month.
- ✓ **Contracts Submitted:** 500 points per contract, Licensed agents only.
- ✓ **Unique Writers:** 2000 points per unique writer.
- ✓ **Key Leader:** Level-Up to Key Leader during the contest period. 3,000 points.
- ✓ **Agency Owner:** Level-Up to Agency Owner during the contest period. 5,000 points.
- ✓ **Aces:** Each Ace collected is worth 1,000 points with the Matt Ace rewarded to those who collect all 5.



Total Points

90k
80k
70k
60k
50k
40k
30k
20k
10k

Personal Production



10 Warm Market Interviews



\$40k Submitted APV



10 National Conference Registrations



Complete the Miracle morning 30-day Fast-Start Kit



40 Cold Market Interviews



Collect all 5 to win the BONUS DAY!



Other Points

Contracts

New Writer

Key Leader Agency Owner

Qualification Dates: April 1st, 2022- September 30th, 2022
Trip Dates: March 8-11, 2023- (Bonus day March 7th, 2023)