



Miranda's Conference Conversation

- Tell me about yourself... Background, family...
- Why Symmetry? Why did you pick this/looking into this?
- Where are you at with how important it is to win here? Is this like a hobby... or do or die... Like NO plan B?
- How fast is it important for you to win?

Listen, if this was more of a hobby or just a side gig to make extra income.... I would be having a different conversation. But since this is "do-or-die, "I'll make more serious recommendations. Is that ok?

Look, we don't ask you to travel every month or anything close to that. The only time we travel, outside of local, driving-type distance events, is twice a year when we get together as a company at a conference for our national training events.

I have a question to ask you. I'll use a surgeon as an example because we can make surgeon-type income here. Let's say you're a new surgeon looking to get to the top of the industry as quickly as possible, and you were invited to attend training across the country from the most successful surgeon in the industry. Would you make the trip? Of course!

Why would you take the time and spend the money to do that?

Exactly.... (repeat what they said) Hands-on training, face-to-face, learn from the best to be the best.

Listen, we can teach agents how to write policies from learning on Zoom and conference calls. But at conferences, we have the top trainers in our industry in person. You'll learn from multiple agents writing \$100K monthly with their personal production. Also, you'll learn from those who have massive agencies and are making \$100K a MONTH just as a BONUS from passive income!

Those types of results are something that we can't teach at that level on Zoom. When you go, you'll get to shake hands with the best of the best, sit in on their training classes, ask questions, and meet all of us in person. It's a complete game-changer!

Unfortunately, our next conference isn't until February. It's Feb 6-8th, and it's in Dallas, Texas. So, we have time to get you ramped up until then! Right now, we don't need to figure out logistics, like flights or hotels, but the essential thing is that you know that you're coming! Everyone I work with who is serious about their business always goes! So, Feb 6-8, we'll be in Dallas together! Does that sound like a plan?

The more urgent thing right now is that the event is sold out already. I know these events' importance, so I invested in a pack of tickets before they sold out in August. I only have ___ left, with the event still over 3 months away!

So, I can hold a ticket for you right now, but I can only hold it for you for a short while. The tickets I have left are discounted to XXX. Do you use PayPal, Zelle, or Venmo? I will send you a request now. How soon can you get that taken care of?